

Celebrating International Women's Day.



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Broker matters.

What's new and important to know.



Celebrating International Women's Day (IWD) with you.

Today we celebrate this year's IWD theme from UN Women Australia of 'Count Her In: Invest in Women, Accelerate Progress'. We are committed to inclusion and playing our part to create equal access to opportunities and finance for women which is why we are proud to announce we are making a further investment to support women's entrepreneurship in Australia with a new training program to help bankers better understand the barriers for women-led businesses and what we can do to help overcome them.

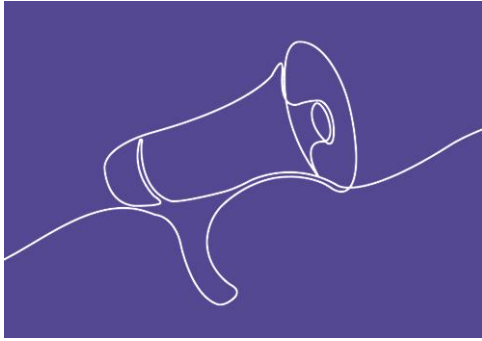
We are partnering with **UNSW Founders' 10X Accelerator** to provide three \$20,000 scholarships to support women in Australia to balance personal and work commitments during the program. Online applications for the scholarships open in April this year.

This time last year, **we also announced a \$500 million commitment** to support more women in business. So far, we have provided \$63 million of capital to support female entrepreneurs and helped more than 350 women start or grow their business.

We are proud to be backing more women in business into 2024 and beyond.

IWD 'The Power of Purpose masterclass' event.

Thank you to those who attended our masterclass this week. More than 2,000 brokers joined online to hear Jennie McLaughlin deliver a keynote address on the 'Power of Purpose' and how purpose is linked to great performance. We look forward to hosting more events like this in the future.



Missed out or would like to view again?

If you would like to watch a playback of this event, a recording is available in BrokerHub. You can find this recording by searching “The Power of Purpose Masterclass”.



Want a 1:1 with Jennie?

For those who registered and attended the session, don't forget we're giving 2 x brokers the opportunity for a 1:1 Coaching session¹ with Jennie to help you leverage the power of purpose in your business.

For your chance to be selected, post your key learnings from the session or how you could apply what you learnt from the session to your business on LinkedIn.

Make sure to use the following hashtags #BoMBroker #InspireInclusion #IWD2024.

Entries close **Friday 8 March 2024** 5pm (AEDT, Sydney time).



Supporting our nurses and midwives on their journey toward home ownership.

LMI waiver* up to 90% LVR now available for registered nurses and midwives.

*Subject to meeting minimum income threshold of \$90,000 per annum. Credit criteria, T&Cs apply.

[Find out more](#)

How'd we do?



We would love to hear your feedback on how you found this event, plus what you'd like to hear from us in future.

Provide your feedback

You've got questions? We've got time to talk.



Call the Mortgage Central Hotline
1300 137 532 Mon-Fri 8:30am - 7pm AEST



Visit bankofmelbourne.com.au/brokers

We appreciate you choosing us.

Your Bank of Melbourne team



Bank of Melbourne acknowledges the traditional owners as the custodians of this land, recognising their connection to land, waters and community. We pay our respects to Australia's First Peoples, and to their Elders past and present.

Accessibility support: At any time, you can inform us how you would prefer to be contacted. If you are deaf and/or find it hard hearing or speaking with people who use a phone, you can reach us through the National Relay Service (NRS). To use the NRS, you can register here: <https://www.infrastructure.gov.au/media-communications-arts/phone/services-people-disability/accesshub/national-relay-service>

Visit Bank of Melbourne Access and Inclusion for further information on our accessible products and services for people with disability.

Things you should know:

Based on Bank of Melbourne's credit criteria, residential lending is not available for non-Australian resident borrowers. More information available at bankofmelbourne.com.au/brokers.

¹ Promotion opens 1pm on 5.3.24 and closes 5pm on 8.3.24. Entry is open to all Westpac Group Brokers who attended the Westpac Group Broker IWD Event held on 5.3.24 who are residents of Australia aged 18 years or over. To enter the promotion, during the promotional period, Brokers who

attended the Westpac Group Broker IWD Event must post on LinkedIn how you could apply what you learnt from the session to your business OR your key takeaways from the session. You must include one of the following hashtags: #StGeorgeBroker, #WestpacBroker, #BoMBroker or #BankSABroker. There are 2 Prizes. Each Prize consists of a 1:1 virtual coaching with Jennie McLaughlin (Purpose Led Transformation), for 1 hour valued at approximately \$500. Prize draw will take place at 5pm on 11.3.24 at Tower Two International Towers, Barangaroo. Winners notified in writing within 3 business days of the draw. For full terms and conditions, please contact Nathan Lam on 0416 982 128 for a copy of the full terms.

Promoter is Westpac Banking Corporation ABN 33 007 457 141.

* Audiologist, Chiropractors, Occupational therapist, Osteopath, Physiotherapists, Podiatrist, Psychologist, Radiographer, Sonographer, Speech Pathologist, Registered Nurses, Optometrist, Pharmacists and Veterinary Practitioners are eligible for up to 90% LVR LMI waiver and cannot be used in conjunction with Fast Track.

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