

Enhanced home loan pricing is here.



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## DISCOVER ENHANCED DELIGHT WITH AN ENHANCED PRICING TOOL



**Visit BrokerHub to start using the new enhanced Pricing Tool, today.**

[Visit broker site](#)

Hi, we're excited to let you know that the BrokerHub Pricing Tool update has been completed over the weekend and our newly enhanced BrokerHub Pricing Tool is now available.

This dynamic tool allows you to request home loan pricing quickly to deliver greater satisfaction for both you and your clients.

Providing the best price for your client quickly is a simple way to help improve the experience you provide for your clients.

As part of the update, we have extended the validity period of our pricing quotes from **28 days to 60 days**. We apologise if you received multiple notifications from us about this change over the weekend as we reissued pricing approval emails to notify you of the new and extended pricing expiry date for your requests.



### Other key features to look out for:

- If your client is an existing Westpac Group customer, you can view their current home loans and rates (search determined by BSB and account number) without needing to call mortgage central.
- When completing a Pricing Request for a customer who is eligible for one of our LMI Waiver Policies, you can now enter the indicative LVR


as 80% (for the purpose of pricing only), instead of escalating to our Pricing Team for the correct LVR pricing to be applied.

- You can now submit pricing requests on behalf of your client for up to 12 loans in one submission.
- The BrokerHub Pricing Tool is powered directly from the same system the pricing team uses, with rates automatically generated based on your client's LVR band.
- See any existing client's end rate accurately as their LVR pricing will be known.
- More responsive pricing, reducing the need to escalate pricing requests.
- You'll automatically receive a PDF of the pricing approval which eliminates the need for you to manually convert the approval to a PDF and attach in AOL.
- No action is required to have new rates applied for existing loans that have been repriced.
- All existing functionality has been retained – you can accept the offered discount in BrokerHub or escalate for the pricing team to review.
- The tool will provide discounts for both new and existing loans via BrokerHub to ensure pricing consistency offering brokers the very best rates available.

To experience the enhanced BrokerHub Pricing Tool yourself, simply log in to BrokerHub today which you can access via the [broker website](#).

### **We're here to help.**

 [westpac.com.au/brokers](https://westpac.com.au/brokers)

 [1300 130 928](tel:1300130928)  
(8:30am - 7:00pm AEST)

### **Accessibility support.**

At any time, you can inform us how you would prefer to be contacted. If you are deaf and/or find it hard hearing or speaking with people who use a phone, you can reach us through the National Relay Service (NRS). To use the NRS, you can register here: <https://www.infrastructure.gov.au/media-communications-arts/phone/services-people-disability/accesshub/national-relay-service>

Visit [Westpac Access and Inclusion](#) for further information on our accessible products and services for people with disability.

*Westpac acknowledges the traditional owners as the custodians of this land, recognising their connection to land, waters and community. We pay our respects to Australia's First Peoples, and to their Elders past and present.*



#### Things you should know

Conditions, credit criteria, fees and charges apply. Based on Westpac's credit criteria, residential lending is not available for Non-Australian resident borrowers. More information available at [westpac.com.au/brokers](https://westpac.com.au/brokers).

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