st.george start something

The enhanced pricing tool is totally roarsome

Visit BrokerHub to start using the totally roarsome Pricing Tool, today

Visit us

Hi,

We're excited to let you know that the BrokerHub Pricing Tool update has been completed over the weekend and our newly enhanced BrokerHub Pricing Tool is now available.

This dynamic tool allows you to request home loan pricing quickly to deliver greater satisfaction for both you and your clients.

Providing the best price for your client quickly is a simple way to help improve the experience you provide for your clients.

As part of the update, we have extended the validity period of our pricing quotes **from 28 days to 60 days**. We apologise if you received multiple notifications from us about this change over the weekend as we reissued pricing approval emails to notify you of the new and extended pricing expiry date for your requests.

Other key features to look out for:

- If your client is an existing Westpac Group customer, you can view their current home loans and rates (search

determined by BSB and account number) without needing to call mortgage central.

- Hint: enter the loan number that can be found on the loan statement in the loan account number field. Please be sure to include any prefixes as shown on the statement and remove any spaces. Entering the BSB is optional.

- When completing a Pricing Request for a customer who is eligible for one of our LMI Waiver Policies, you can now enter the indicative LVR as 80% (for the purpose of pricing only), instead of escalating to our Pricing Team for the correct LVR pricing to be applied.

- You can now submit pricing requests on behalf of your client for up to 12 loans in one submission.

- The BrokerHub Pricing Tool is powered directly from the same system the pricing team uses, with rates automatically generated based on your client's LVR band.

- See any existing client's end rate accurately as their LVR pricing will be known.

- More responsive pricing, reducing the need to escalate pricing requests.

- You'll automatically receive a PDF of the pricing approval which eliminates the need for you to manually convert the approval to a PDF and attach in AOL.

- No action is required to have new rates applied for existing loans that have been repriced.

- All existing functionality has been retained – you can accept the offered discount in BrokerHub or escalate for the pricing team to review.

- The tool will provide discounts for both new and existing loans via BrokerHub to ensure pricing consistency offering brokers the very best rates available.

To experience the enhanced BrokerHub Pricing Tool yourself, simply log in to BrokerHub today which you can access via the broker website.

You've got questions? We've got time to talk

Visit stgeorge.com.au/brokers

Call [1300 137 532](1300 137 532)

Thanks,

Your St.George team

St.George acknowledges the traditional owners as the custodians of this land, recognising their connection to land, waters and community. We pay our respects to Australia's First Peoples, and to their Elders past and present.

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Visit St.George Access and Inclusion for further information on our accessible products and services for people with disability.

Things you should know:

Conditions, credit criteria, fees and charges apply. Based on St.George Bank's credit criteria, residential lending is not available for Non-Australian resident borrowers. More information available at stgeorge.com.au/brokers.

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