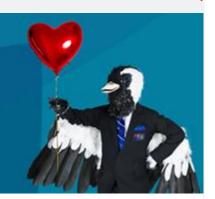
The latest information and policy changes.

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Broker matters.

What's new and important to know.



To read more about Refinancing, or to access BrokerHub.

Visit us

Hi,

At BankSA, we believe it's important to consistently look for new ways to help you and your clients. This includes keeping you up to date with the latest information and policy changes, including:

- Acceptable Security Unit Bedroom Restrictions.
- Changes to Streamlined Refinance (Policy Exception) cash out amount.
- Household Expenditure Measure (HEM) update.
- Updated Child Support Income Policy.
- Changes to Notional Rent.
- Verifying Income: Annuity, Super and Private Pension.
- Changes to base income verification using transaction history.

Acceptable Security - Unit Bedroom Restrictions.

Good news, the requirement for a unit to have a minimum of 1 conventional bedroom is being removed. Proposed security must still meet our existing size requirements of 40 sqms to be considered as an acceptable security.

A reminder to aways refer to our Security Development Register (SDR) for any other restrictions.

Changes to Streamlined Refinance (Policy Exception) cash out amount.

We've changed the cash out limit for our Streamlined Refinance (Policy Exception) from \$50k to \$5k. This means that the new loan limit **must not** be more than \$5k higher than the limit of the loan(s) being refinanced under the policy exception.

Please refer to our Credit Policy for more information under our Streamlined Refinance (Policy Exception) criteria.

Note: Standard pipeline policy applies for applications submitted before 18 February 2024.

Household Expenditure Measure (HEM) update.

HEM Q3 2023 values will be updated in all systems.

Updated Child Support Income Policy.

We've simplified our policy and have reduced the period that the transaction history needs to cover from 6 months to 3 months when using a customers' transaction history to verify Child Support payments.

We've also aligned the definition of 'Dependent Children' to ages up to but not including 13 years old for both mortgage insured and non-mortgage insured applications.

Changes to Notional Rent.

Where a customer is boarding or living with their parents post settlement, we will no longer require a statutory declaration to verify rental expenses. Instead, we will use the higher of customer declared amount or the minimum notional rental amount as per our policy to complete serviceability assessment.

Notional rent will now also apply to applicants living with a non-applicant spouse post settlement.

Verifying Income: Annuity, Super and Private Pension.

We've removed the need to verify Annuity, Super and Private Pension payments using customers' transactions history and will accept a letter from their provider.

Changes to base income verification using transaction history.

We're changing the way we verify base income. Instead of the 'Salary Credit Variance' rule, the following will apply:

- Customers must evidence minimum of 3 consistent salary credits over a 3 month period.
- The lower of the consistent salary credit, or lowest salary credit will be used for servicing and assessed at 100%.
- Transaction history must also confirm the frequency and cycle of salary credits aligns with the customer declared information.

Please note, where there is a 25% or more variance between consistent salary credit and lowest salary credit, we will require payslips or other acceptable income documents.

BrokerHub Pricing Tool maintenance notice.

We wanted to let you know that the submission of Pricing Requests will be unavailable on **Saturday**, **17 February from 5:30pm (ACDT) to Sunday**, **18 February 11:30am (ACDT)** as this feature is undergoing a maintenance update.

We apologise for any inconvenience caused and appreciate your understanding.



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Thanks,

Your BankSA team



BankSA acknowledges the traditional owners as the custodians of this land, recognising their connection to land, waters and community. We pay our respects to Australia's First Peoples, and to their elders, past, present and future.

Accessibility support:

At any time, you can inform us how you would prefer to be contacted. If you are deaf and/or find it hard hearing or speaking with people who use a phone, you can reach us through the National Relay Service (NRS). To use the NRS, you can register by visiting https://www.infrastructure.gov.au/media-communications-arts/phone/services-people-disability/accesshub/national-relay-service

Visit <u>BankSA Access and Inclusion</u> for further information on our accessible products and services for people with disability.

Things you should know:

Conditions, credit criteria, fees and charges apply. Based on BankSA's credit criteria, residential lending is not available for Non-Australian resident borrowers. More information available at banksa.com.au/brokers.

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