

Want an enhanced pricing tool?  
You got it.



Visit BrokerHub to start using the new enhanced Pricing Tool, today.

Visit us

Hi,

We're excited to let you know that the BrokerHub Pricing Tool update has been completed over the weekend and our newly enhanced BrokerHub Pricing Tool is now available.

This dynamic tool allows you to request home loan pricing quickly to deliver greater satisfaction for both you and your clients.

Providing the best price for your client quickly is a simple way to help improve the experience you provide for your clients.

As part of the update, we have extended the validity period of our pricing quotes from **28 days to 60 days**. We apologise if you received multiple notifications from us about this change over the weekend as we reissued pricing approval emails to notify you of the new and extended pricing expiry date for your requests.



#### Other key features to look out for:

- If your client is an existing Westpac Group customer, you can view their current home loans and rates (search determined by BSB and account number) without needing to call mortgage central.
  - Hint: enter the loan number that can be found on the loan statement in the loan account number field. Please be sure to include any prefixes as shown on the statement and remove any spaces. Entering the BSB is optional.
- When completing a Pricing Request for a customer who is eligible for one of our LMI Waiver Policies, you can now enter the indicative LVR as 80% (for the purpose of pricing only), instead of escalating to our Pricing Team for the correct LVR pricing to be applied.
- You can now submit pricing requests on behalf of your client for up to 12 loans in one submission.
- The BrokerHub Pricing Tool is powered directly from the same system the pricing team uses, with rates automatically generated based on your client's LVR band.
- See any existing client's end rate accurately as their LVR pricing will be known.
- More responsive pricing, reducing the need to escalate pricing requests.
- You'll automatically receive a PDF of the pricing approval which eliminates the need for you to manually convert the approval to a PDF and attach in AOL.
- No action is required to have new rates applied for existing loans that have been repriced.

- All existing functionality has been retained – you can accept the offered discount in BrokerHub or escalate for the pricing team to review.
- The tool will provide discounts for both new and existing loans via BrokerHub to ensure pricing consistency offering brokers the very best rates available.

To experience the enhanced BrokerHub Pricing Tool yourself, simply log in to BrokerHub today which you can access via the [broker website](#).

#### You've got questions? We've got time to talk.



[1300 137 532](tel:1300137532) (Monday to Friday 8am - 5pm)



[banksa.com.au/brokers](https://banksa.com.au/brokers)

Thanks,

Your BankSA team



**BankSA acknowledges the traditional owners as the custodians of this land, recognising their connection to land, waters and community. We pay our respects to Australia's First Peoples, and to their Elders past and present.**

#### Accessibility support:

At any time, you can inform us how you would prefer to be contacted. If you are deaf and/or find it hard hearing or speaking with people who use a phone, you can reach us through the National Relay Service (NRS). To use the NRS, you can register by visiting <https://www.infrastructure.gov.au/media-communications-arts/phone/services-people-disability/accesshub/national-relay-service>

Visit [BankSA Access and Inclusion](#) for further information on our accessible products and services for people with disability.

#### Things you should know:

Conditions, credit criteria, fees and charges apply. Based on BankSA's credit criteria, residential lending is not available for Non-Australian resident borrowers. More information available at [banksa.com.au/brokers](https://banksa.com.au/brokers).

This communication is intended for the recipient only and is not for distribution to your customers or any member of the general public. The information contained in the email is current as at Wednesday 21 February 2024. For more information on any of the promotions, products or services mentioned in this email, please contact your local Business Development or Lending Manager. This email is to be used as general information only and should not be considered a comprehensive statement on any matter and should not be relied upon as such. This email has been prepared without taking into account any individual objectives, financial situation or needs.

**BankSA Secure Security advice:** BankSA will never send you a link that directly opens our sign in page, or any links requesting your personal or financial information. Always type [banksa.com.au](https://banksa.com.au) into your browser or use the BankSA mobile banking app to securely access your banking. For more information visit [banksa.com.au/hoaxemails](https://banksa.com.au/hoaxemails). Before accessing emails or the Internet, always ensure your computer has up-to-date security software. Find tips to protect yourself and avoid scams and viruses at [banksa.com.au/security](https://banksa.com.au/security).

BankSA sent this message to Connective Lender Services Pty Ltd at [product@connective.com.au](mailto:product@connective.com.au), these details are shown in order to provide guidance on the true sender of this email.

This is a service message sent by BankSA for the purpose of communicating factual information relating to our products or services. An unsubscribe option is not available due to the nature of this message.

If any of the information related to (or provided by) the Westpac Group that you rely on is printed, downloaded or stored in any manner on your systems, files or otherwise, please ensure that you update your systems and files with the most up-to-date information provided by us and rely only on such updated information.

© BankSA - A Division of Westpac Banking Corporation ABN 33 007 457 141 AFSL and Australian credit licence 233714. The Westpac Group, 275 Kent Street, Sydney, NSW 2000, AUSTRALIA

[Privacy](#)