

Pricing Update

Effective Tuesday 3 October 2023, Connective Home Loans Essentials is decreasing the Owner Occupier Principal and Interest variable $\leq 80\%$ LVR interest rate offer for new variable rate home loans

A full set of rates are available [here](#) and on our systems from **Tuesday 3 October 2023**

Interest rate for **new Owner Occupier Principal and Interest variable lending with $\leq 80\%$ LVR** will be as follows:

Loan Purpose	Repayment Type	Up to and including 70% LVR		70.01% to 80
		Interest Rate (p.a.)	Comparison Rate ¹ (p.a.)	Interest Rate (p.a.)
Owner Occupier	Principal & Interest	5.79% p.a. (decreased by 0.05% p.a.)	5.82% p.a.	5.83% p.a. (decreased by 0.11% p.a.)

Pipeline applications

- Variable rate loans formally approved and instructed **on or after Tuesday 3 October 2023** will receive the new rate on the updated rate card.
- Variable rate loans formally approved and instructed **before Tuesday 3 October 2023** will receive the rate on the rate card applicable at the time the loan was formally approved and instructed.

For more important information on comparison rates, please refer to 'Important Information' section below.

Don't forget the benefits of choosing Connective Home Loans Essentials

- A digital end-to-end service experience to support you with efficient lodgement and processing of your applications.
- Direct access to credit managers, with optimal turnaround times for quality applications.
- A 24-hour turnaround (SLAs).
- Customer Net Promoter Score (NPS) +6 and Broker NPS +38 in Advantedge Broker and Customer Satisfaction Surveys July 2023².

If you have any questions, please contact your Connective Home Loans Essentials Business Development Manager.



[CLICK HERE FOR SLA'S](#)

[1300 300 989](tel:1300300989) | connectivehomeloans.com.au/essentials

Important information:

¹ Comparison rates are based on a secured loan of \$150,000 over a term of 25 years.

WARNING: This comparison rate applies only to the examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment fees, and cost savings such as fee waivers, are not included in the comparison rate but may influence the cost of the loan.

² Advantedge Broker Satisfaction Surveys July 2023 includes brokers who have submitted a deal in the last six months. These are aggregated numbers across Advantedge brands.

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