

Hi,

Well Football finals season is upon us and the end of 2023 is just around the corner!

With business confidence improving and increased activity in commercial property transactions, this is a great opportunity to build your pipeline of business loan opportunities.

ING Business is a low-cost, split banking option for your self-employed clients looking to purchase or refinance commercial property. This is for both Investment and Owner-Occupier purposes.

I thought I would take this opportunity to highlight a few key niches for your self-employed clients:

- **Very competitive interest rates – 6.29% pa (> \$1,000,000)**
- **Cash-Out: We will consider cash-out to \$500,000 for any purpose... or up to \$3,000,000 for any evidenced business purpose (includes refinance balance sheet Director/Shareholders loans).**
- **No annual reviews up to \$2,000,000 – set and forget for term 20 years**
- **No company Registerable Charge/GSA over trading business – which allows for greater flexibility**
- **48 hour deal vetting then up to 10 days to approval**
- **You are supported by a well experienced commercial banking team**

For more information or to discuss any business lending opportunity, please visit our website [ING Broker Portal - Home](#).