

Helping customers roll off a fixed rate.

BankSA emails never ask for your personal details or link to a login page. More info: banksa.com.au/hoaxemails [View online](#)



In the know. Important updates for brokers.

Hi,

At BankSA, we're here to help customers who are preparing for the expiry of their fixed rate home loan, including:

- Helping customers roll onto a variable rate.
- Something extra for customers refinancing to us.
- Customers in need of extra care.

Your latest must-knows.



Helping customers roll onto a variable rate.

BankSA packaged⁶ home loan customers with a fixed rate expiring soon will receive an increased discount when they roll onto a Standard Variable Rate Loan.

This competitive discount will be automatically applied (and replace any existing discounts), with no pricing requests or action required at your end.

For all other packaged⁶ variable customers, we encourage you to continue raising pricing requests via BrokerHub for competitive rates.

For more information, speak to your BDM.



Something extra for customers refinancing to us.

Don't forget, our [BankSA Refinance cashback+ offer](#) is available for customers looking to refinance their eligible home loan to BankSA.

Cashback+ available for first refinance applications only. Apply by **31 August 2023**, settle by **30 November 2023**. LVR⁷ less than or equal to 80%.

Min loan size \$200k. Eligibility criteria, exclusions and fees apply.



Customers in need of extra care.

We understand that life can take unexpected turns. If your customer is experiencing financial difficulty and is unable to meet their regular financial commitments, we're here to help.

BankSA customers can contact BankSA customer assist on [1800 679 461](tel:1800679461) Mon-Fri 8:30am-7:30pm (ACDT), Sat 9:30am-6pm (ACDT).

Find out more about how we can help if your customers are in need of extra care.

[Find out how](#)

You've got questions? We've got time to talk.



[1300 137 532](tel:1300137532) (Monday to Friday 8am – 5pm)



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Thanks,

Your BankSA team