#### Great news for registered nurses and midwives.

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# bank <mark>SA</mark>

# In the know. Important updates for brokers.

#### Hi,

At BankSA, we believe it's important to consistently look for ways to improve outcomes for you and your customers. Stay up to date with the latest information to help your business and clients, including:

- Changes to Credit Policy.
- Enhancements to ApplyOnline (AOL).
- Changes to Property Hub.

# Your latest must-knows.

### Changes to Credit Policy.

We constantly review our policies and procedures to ensure we continue lending in a responsible and sustainable way.

From **2 October 2022** (unless specifically noted otherwise), these changes will apply for new and existing customers to applications for new loans (including applications for an increase to an existing loan or any servicing/variation activity requiring a serviceability assessment).

- LMI Waiver\* for registered nurses and midwives.
- Using latest year income for self-employed customers.
- Short Term Rental Income.
- Study and Training Support Loans (STSL).
- Customers with Foreign Tax Residency.



#### Enhancements to AOL.

- Improved AOL Serviceability Calculator.
- Supporting documents for pricing discretions.

#### Changes to Property Hub.

From **10 October 2022**, Property Hub will allow you to accept lower Automated Valuation Model (AVM) for refinance applications where the Loan to Value Ratio (LVR) is within policy.

### You've got questions? We've got time to talk.



1300 137 532 (Monday to Friday 8am - 5pm)



banksa.com.au/brokers

Thanks,

Your BankSA team

#### Things you should know

Credit criteria, fees and charges apply. Terms & conditions available at banksa.com.au/brokers. Based on BankSA's credit criteria, residential lending is not available for Non-Australian resident borrowers.

\* Subject to meeting minimum income threshold of \$90,000 per annum. Refer to credit policy for more information.

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